

Building industries and cities
The new smart lighting frontiers
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Cost models and evidence data for innovation

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Quality – Costs- Energy efficiency – Versatility - Miniaturization

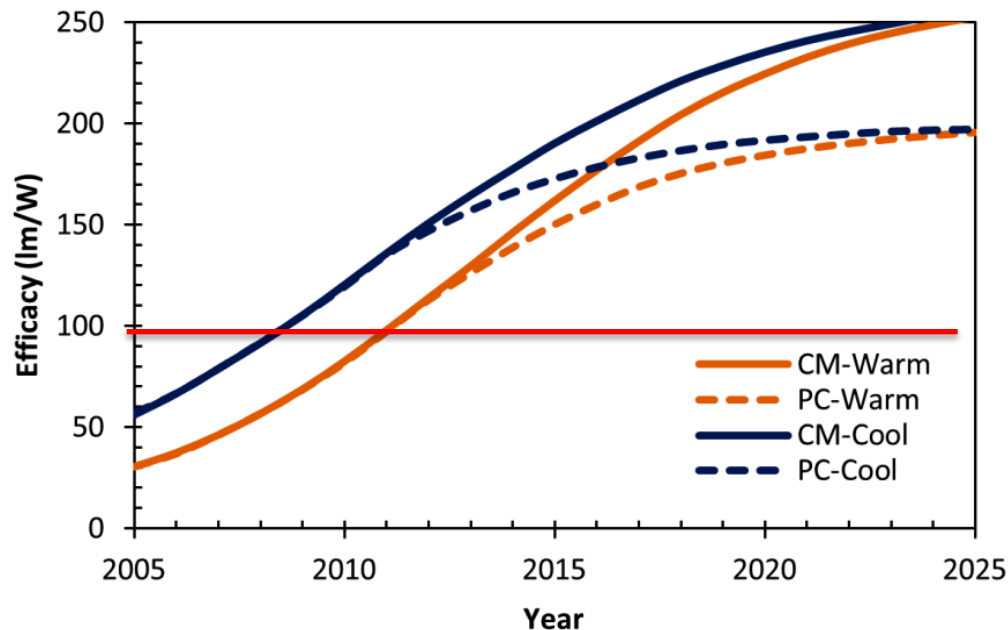
« Solid State Lighting (LEDs) is a disruptive technology which is changing the whole way we will design, install, maintain and finance lighting installations. »

Will bring some facts

Will show examples of our contribution

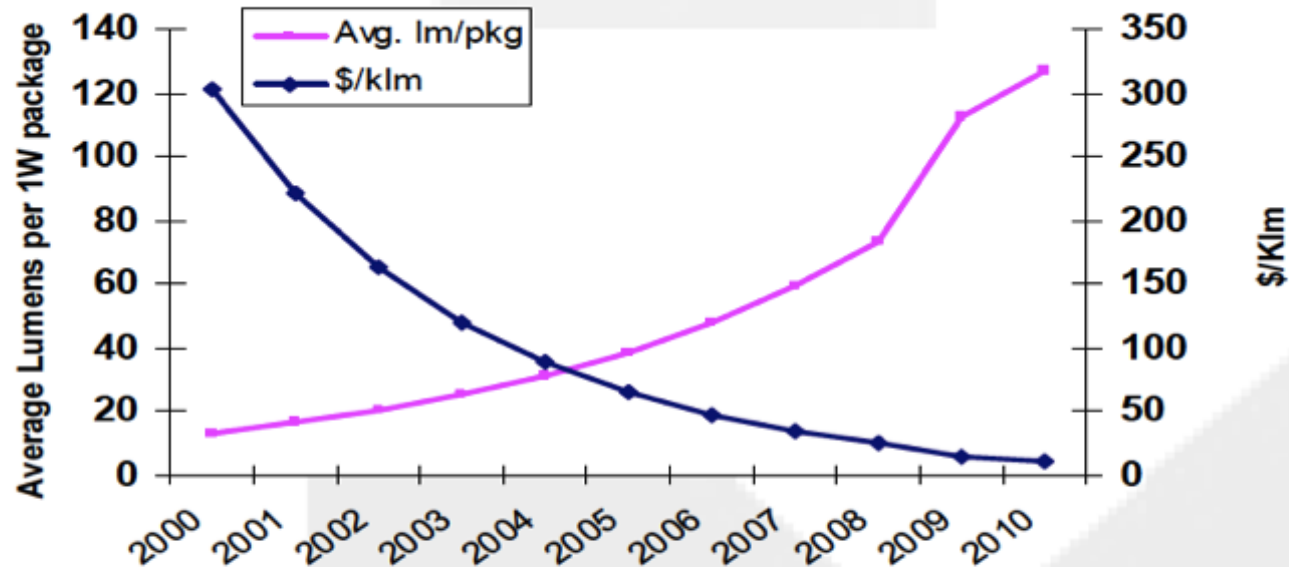
New LED based luminaires have an **efficiency 2 to 3 times of** the ones they replace

Cost evolution will reduce **Total Cost of Ownership** by **2 to 5** by 2020...



Efficiency/Cost

WHITE LED TECHNOLOGY AND COST
AVERAGE 1 WATT COOL WHITE LED PACKAGE



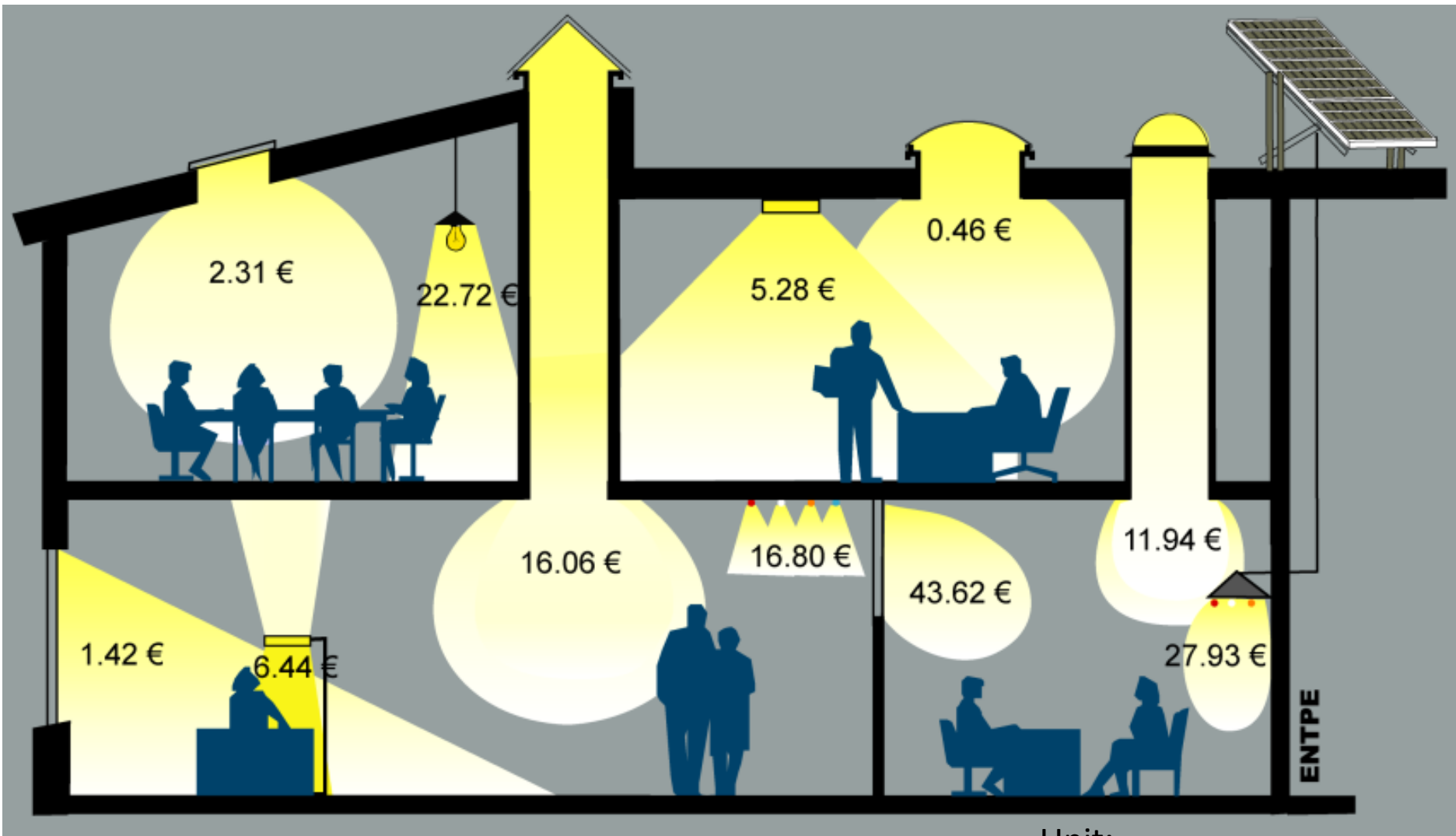
Some trends:

Standards are missing but clusters of companies begin to agree on standard approaches Connected Lighting Alliance , Zhaga...

Some players propose long term supply of lighting (manufacturers, facility managers, utilities, etc.)

Value of general lighting may go down

Value moves to visual effects, entertainment, displays, and maintenance contracts.



Source Marc Fontoynt, *Light and Engineering Journal*, 2008.

Unit:
€/Mlm.hr of useful light

Looking for « low hanging fruits » and best solutions

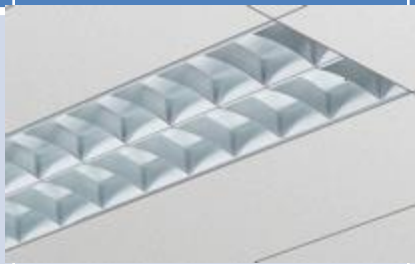
**Industrial
building**

Office building

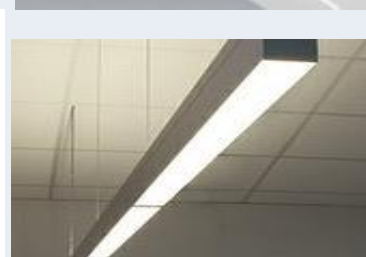
School

Store

**Reference
installation
(15 – 30 yrs)**

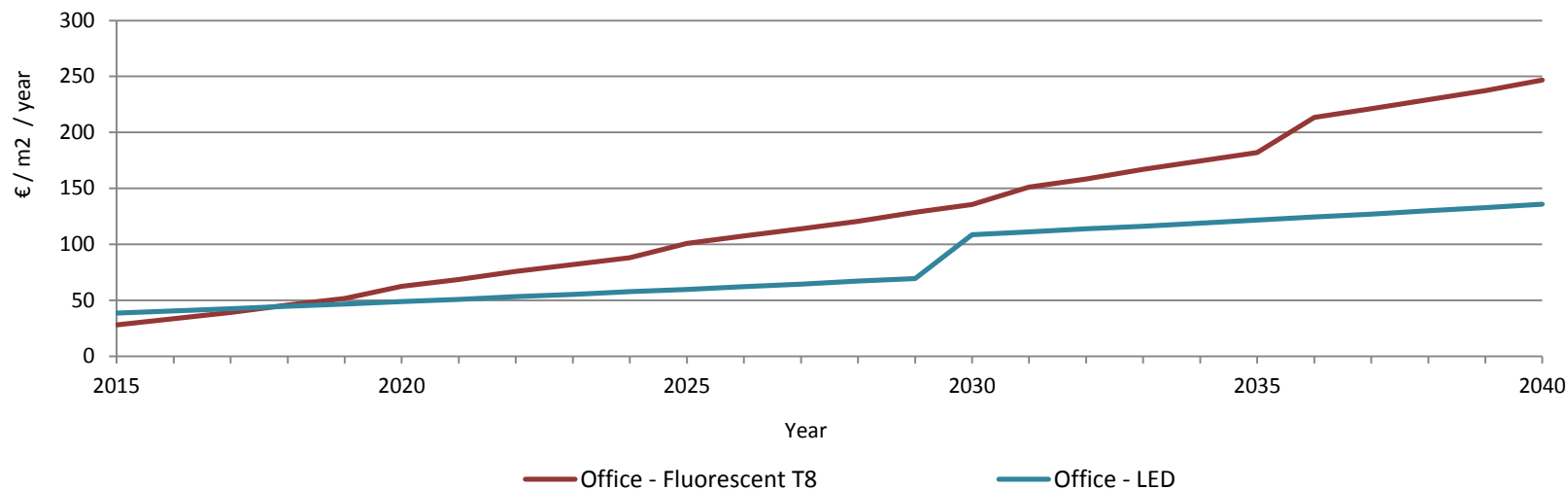


**New
generation
(2014-2015)**

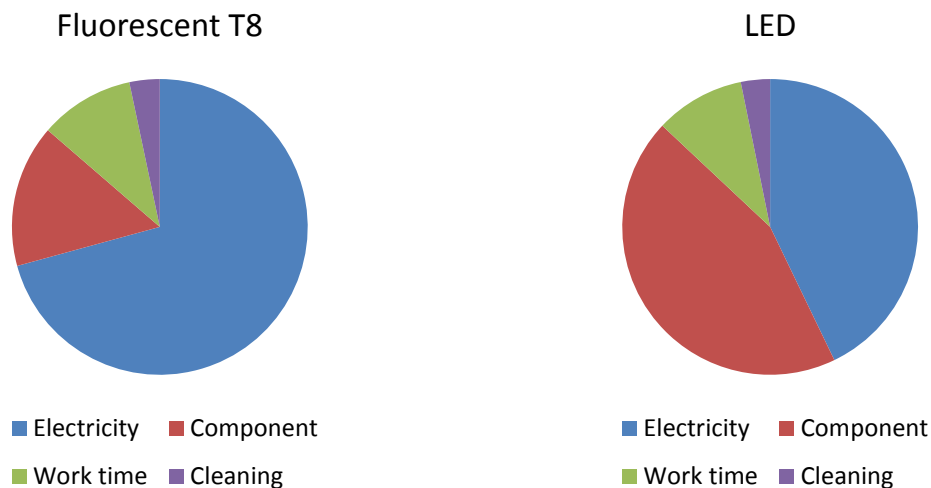


Office building

LCC, Fluorescent T8 and LED

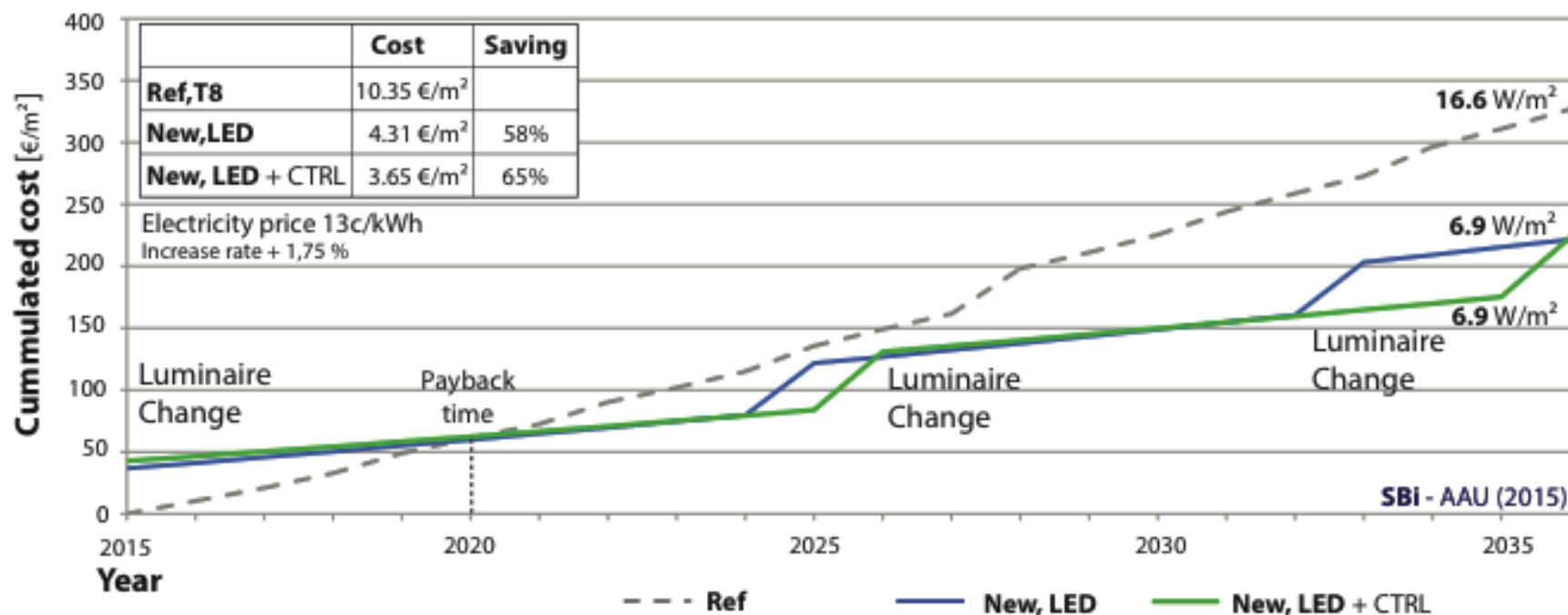


Relative distribution of costs within LCC



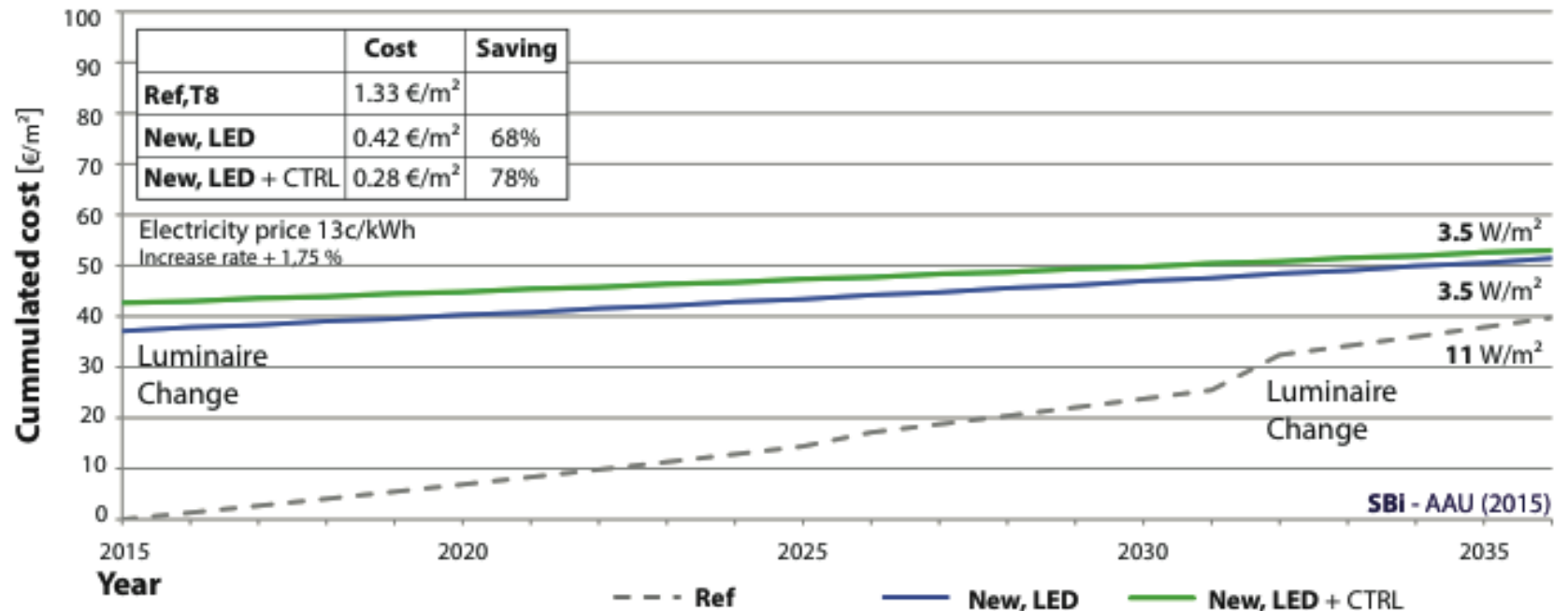
Wholesale Retail

Usage hours: **4801 h/year**



Change of luminaire (€/m2)		36.7 €/m²	42.7 €/m²
Electricity consumption (€/m2) WATTAGE	10.35 €/m²	4.31 €/m²	3.65 €/m²
Usage hours (h/year)	4801 h/year	4801 h/year	4069 h/year

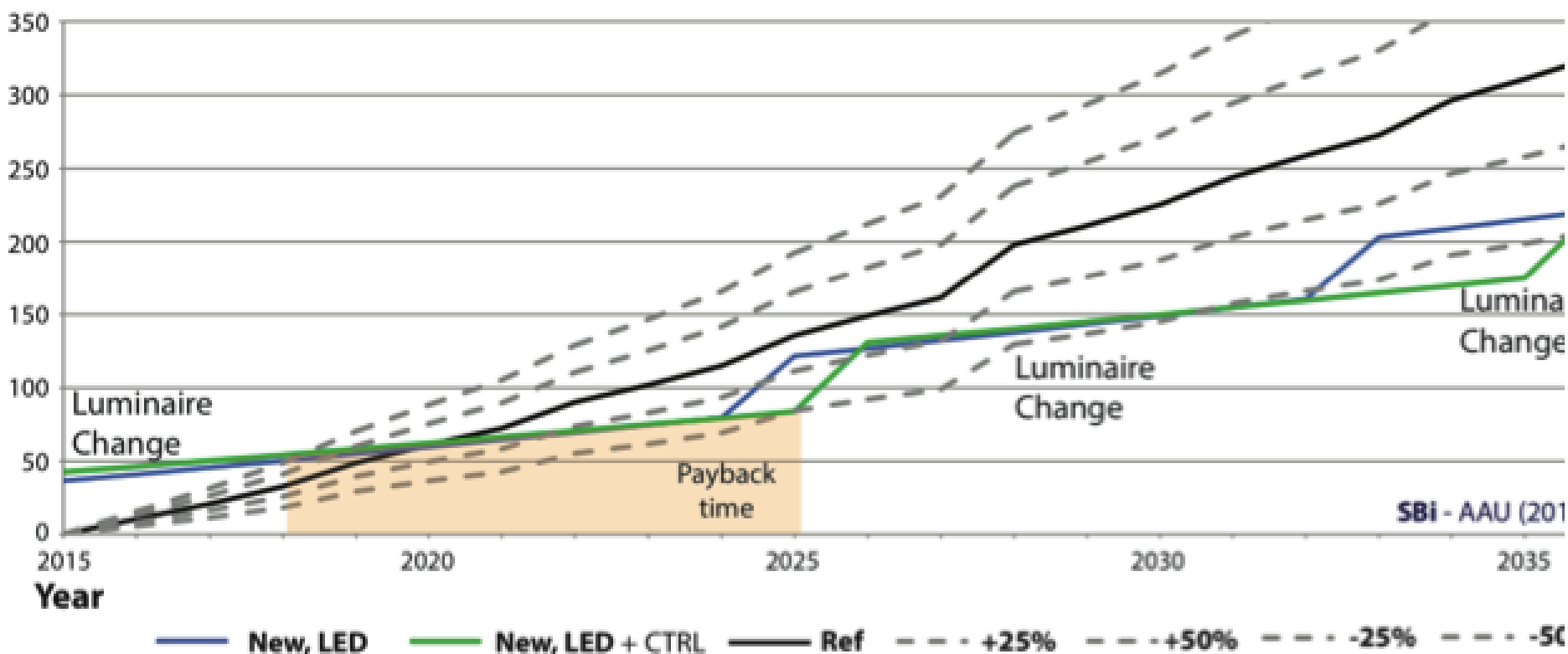
Classroom Usage hours: 932 h/year



Change of luminaire (€/m2)		36.7 €/m²	42.7 €/m²
Electricity consumption (€/m2) WATTAGE	1.33 €/m²	0.42 €/m²	0.28 €/m²
Usage hours (h/year)	932 h/year	932 h/year	620 h/year

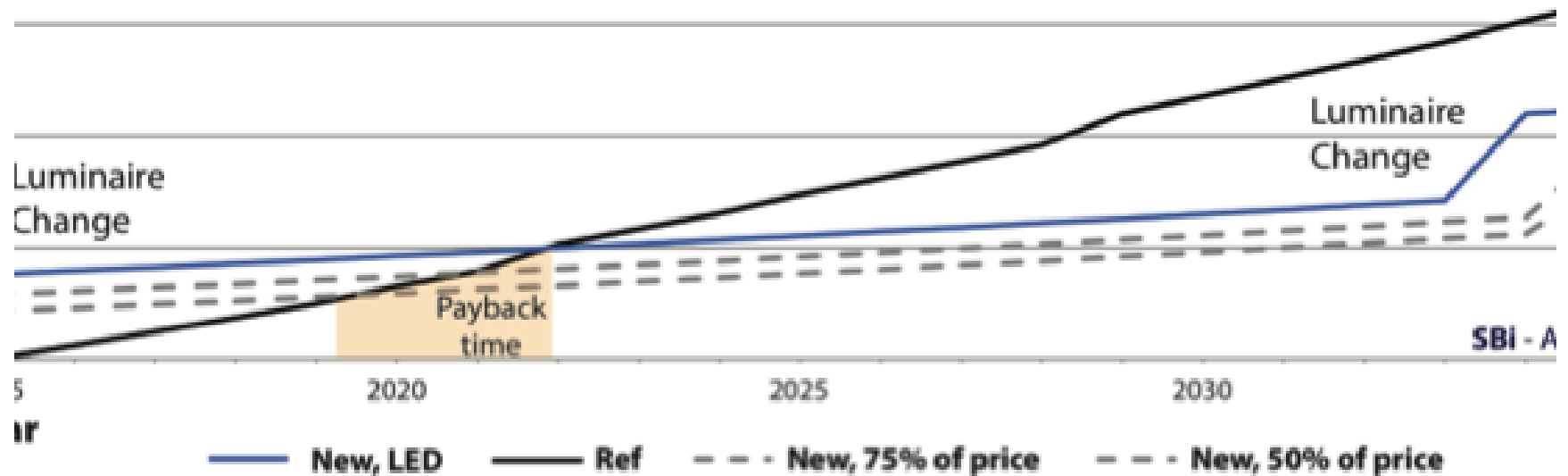
Wholesale Retail Usage hours: 4801 h/year

Influence of Existing Installed Power



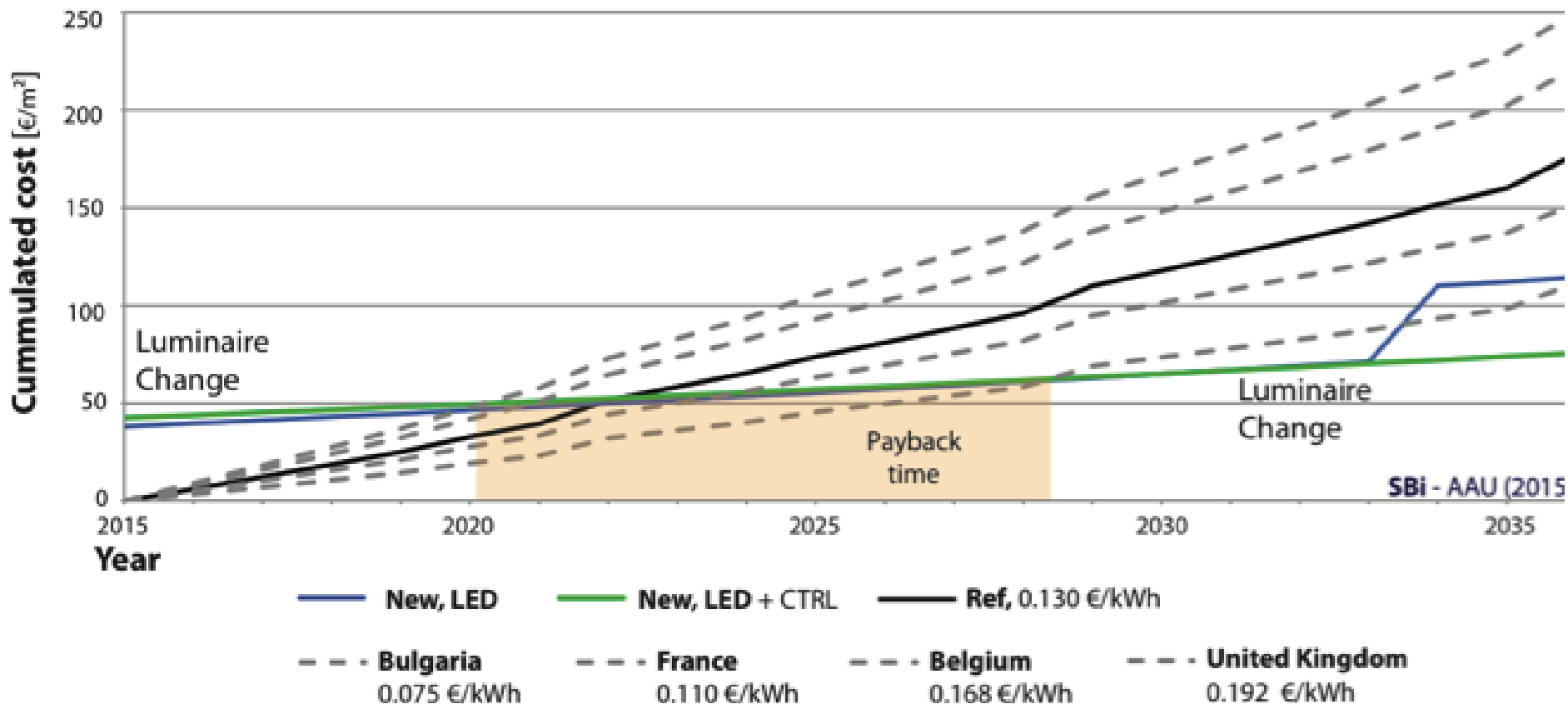
Open Space Office Usage hours: 2148 h/year

Cost of Equipment



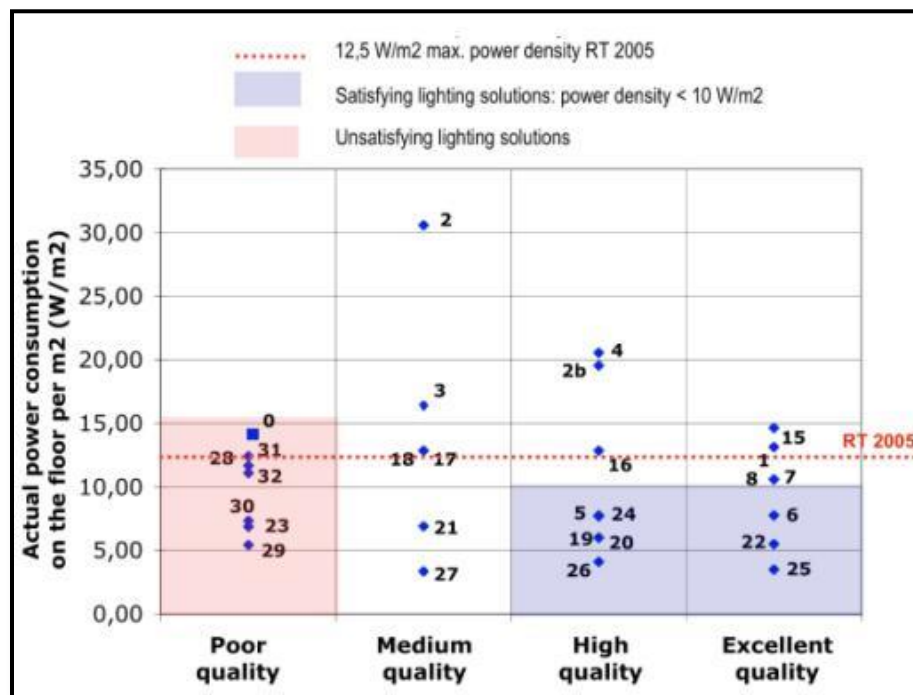
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Influence of Electricity Cost



Quality vs Energy Efficiency:

Searching for the Holly Graal



Quality: workplane, glare control, global luminous environment



SBI-1. Comparison of calibrated photorealistic images by pairs

Principle: present calibrated photorealistic images of selected scenes (5 to 15) by pairs, randomly, and ask a question (criterion)

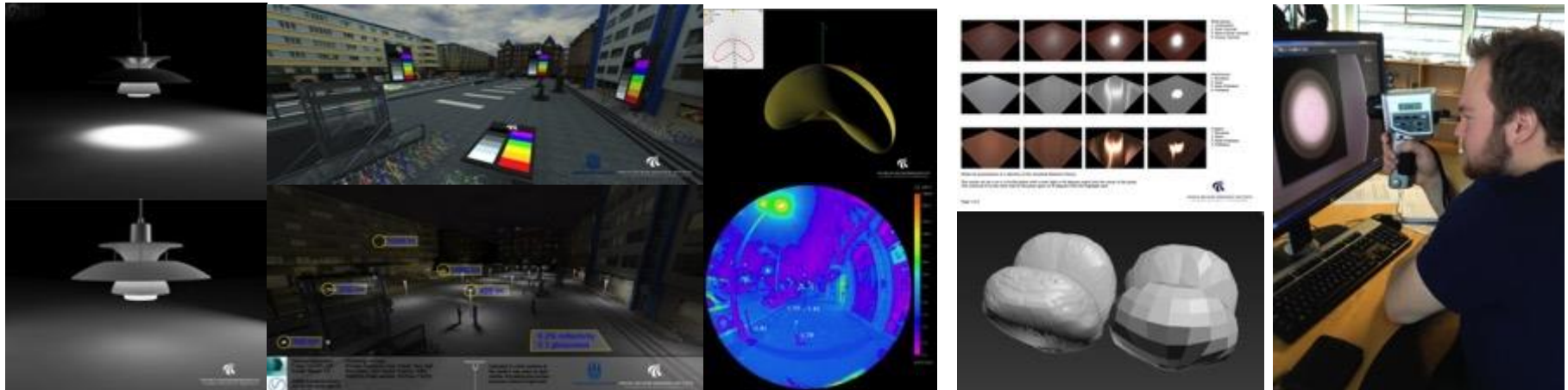
For instance, which one of the two lighting scheme is...

- *More suitable to a given use of the space : work, circulation, orientation?*
- *More comfortable (low glare) ?*
- *More agreeable, elegant???*
- *... and many other possible attributes*



For all processes, multi step calibration procedure by SBI-AAU



















- Step 1: Light sources: lamps and luminaires, sky conditions (daylighting)
- Step 2: Surfaces and glazing photometry
- Step 3: Calculation algorithms / convergence / sampling.
- Step 4: Verifications Flux / Illuminance/ Luminances / Colour coordinates
- Step 5: Calibration of display (screen, video projection, Head Mounted Display)



Accuracy issue is linked to operator more than the software!

Bundesliga

Classement

N°	Équipe	MJ	G	N	P	BP	BC	DB	PTS
1	 Bayern	18	16	1	1	48	9	39	49
2	 Dortmund	18	13	2	3	50	24	26	41
3	 Hertha BSC	18	10	3	5	26	18	8	33
4	 Mönchengladbach	18	9	2	7	35	33	2	29
5	 Leverkusen	18	8	4	6	26	21	5	28
6	 Schalke	18	8	3	7	24	26	-2	27
7	 Wolfsburg	18	7	5	6	28	24	4	26
8	 Mainz 05	18	7	3	8	23	24	-1	24
9	 Cologne	18	6	6	6	19	24	-5	24
10	 Ingolstadt	18	6	5	7	12	18	-6	23
11	 Hambourg	18	6	4	8	20	25	-5	22
12	 Darmstadt	18	5	6	7	19	27	-8	21
13	 Augsburg	18	5	5	8	21	26	-5	20
14	 Eintracht	18	5	5	8	24	30	-6	20
15	 Stuttgart	18	5	3	10	25	38	-13	18
16	 Werder	18	5	3	10	20	33	-13	18
17	 Hoffenheim	18	2	8	8	18	26	-8	14
18	 Hanovre	18	4	2	12	19	31	-12	14

Which football team is the best in Germany?

Lest them play all against each other and the one with the highest number of victory wins

(which is ajusted with draws)

Preference in lighting for office environment

Obtained from comparison of 150 pairs judged by 25 assessors

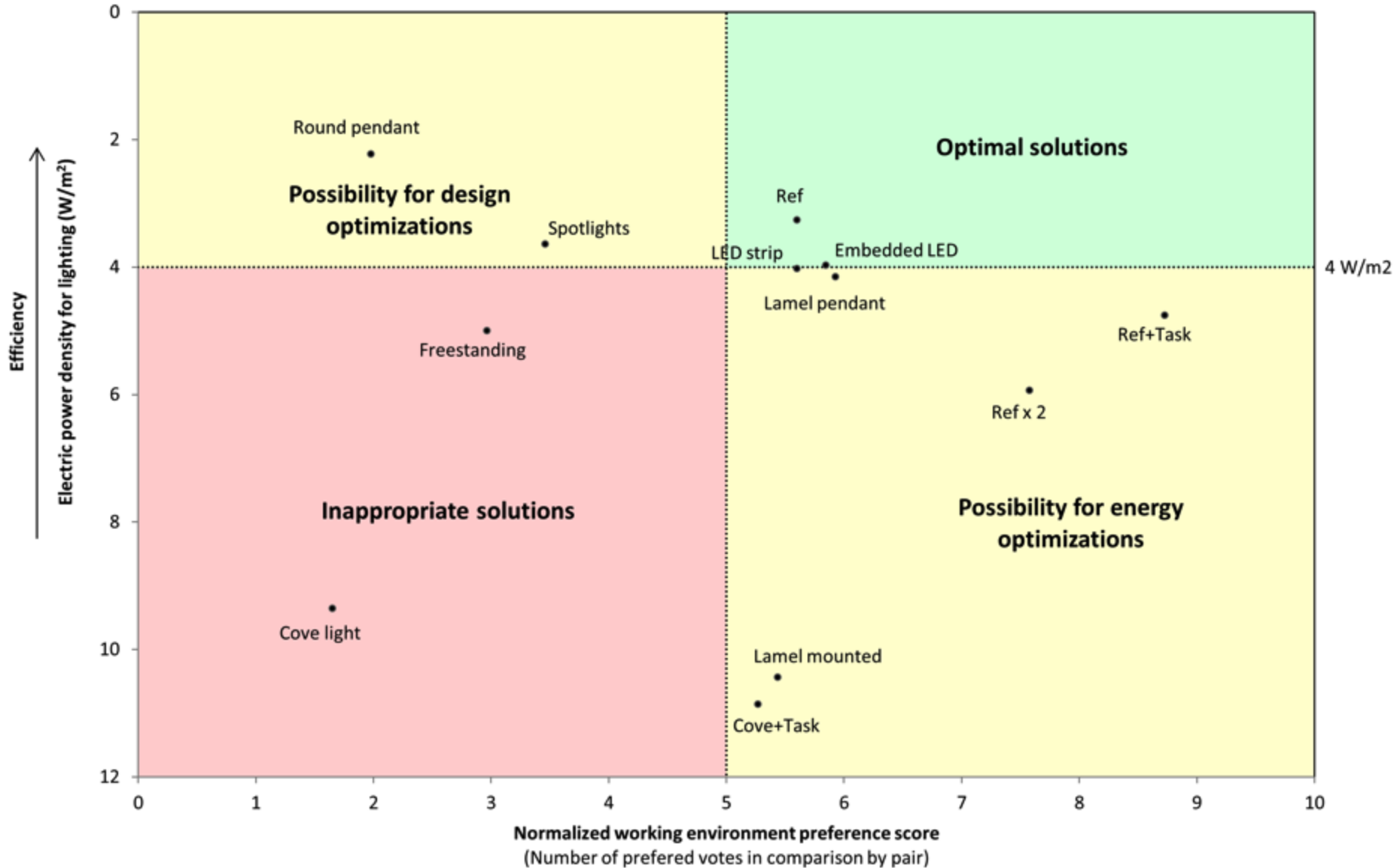




Figure 13 Office iteration 2
scheme 1



Figure 14 Office iteration 2
scheme 2



Figure 15 Office iteration 2
scheme 3



Figure 16 Office iteration 2
scheme 4



Figure 17 Office iteration 2
scheme 5



Figure 18 Office iteration 2
scheme 6



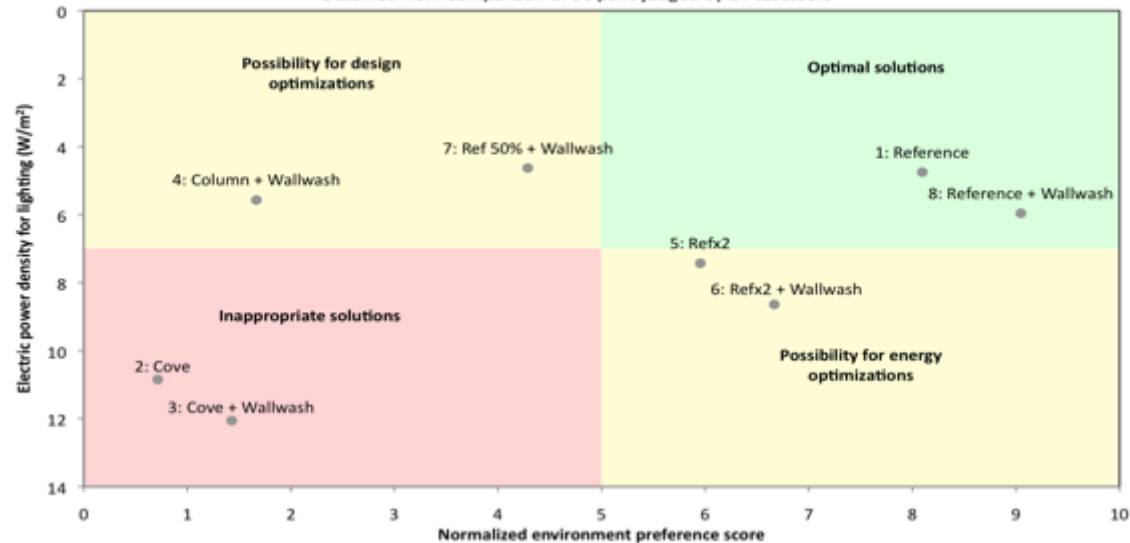
Figure 19 Office iteration 2
scheme 7



Figure 20 Office iteration 2
scheme 8

Preference in lighting for office working space iteration 2

Obtained from comparison of 36 pairs judged by 14 assessors



Point of view 1: from lying patient



Figure 24 Hospital room, patient
POV scheme 1



Figure 25 Hospital room, patient
POV scheme 2



Figure 26 Hospital room, patient
POV scheme 3



Figure 27 Hospital room, patient
POV scheme 4



Figure 28 Hospital room, patient
POV scheme 5



Figure 29 Hospital room, patient
POV scheme 6



Figure 30 Hospital room, patient
POV scheme 7



Figure 31 Hospital room, patient
POV scheme 8

Point of view 2: from standing visitor



Figure 32 Hospital room, visitor
POV scheme 1



Figure 33 Hospital room, visitor
POV scheme 2



Figure 34 Hospital room, visitor
POV scheme 3



Figure 35 Hospital room, visitor
POV scheme 4



Figure 36 Hospital room, visitor
POV scheme 5



Figure 37 Hospital room, visitor
POV scheme 6



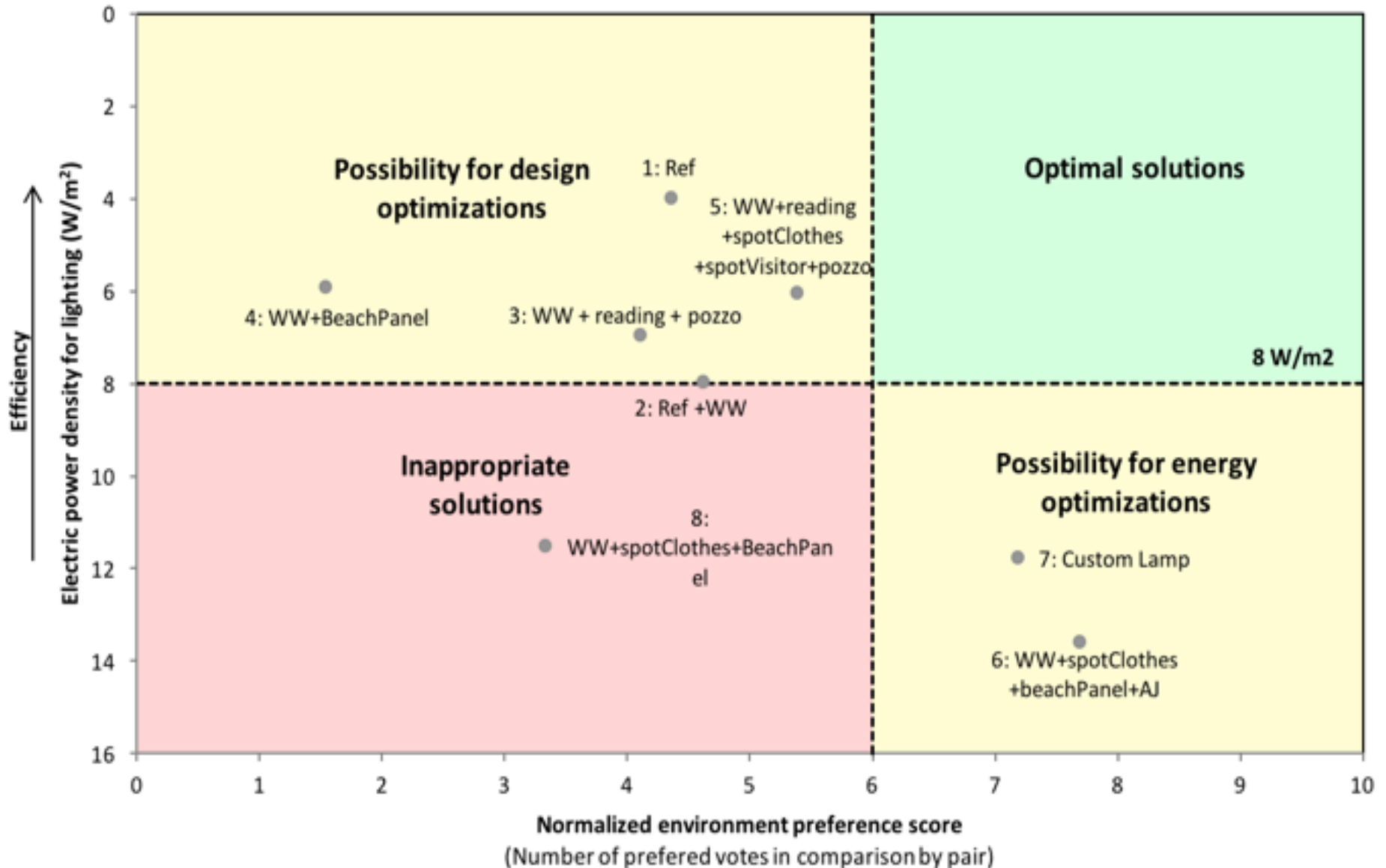
Figure 38 Hospital room, visitor
POV scheme 7



Figure 39 Hospital room, visitor
POV scheme 8

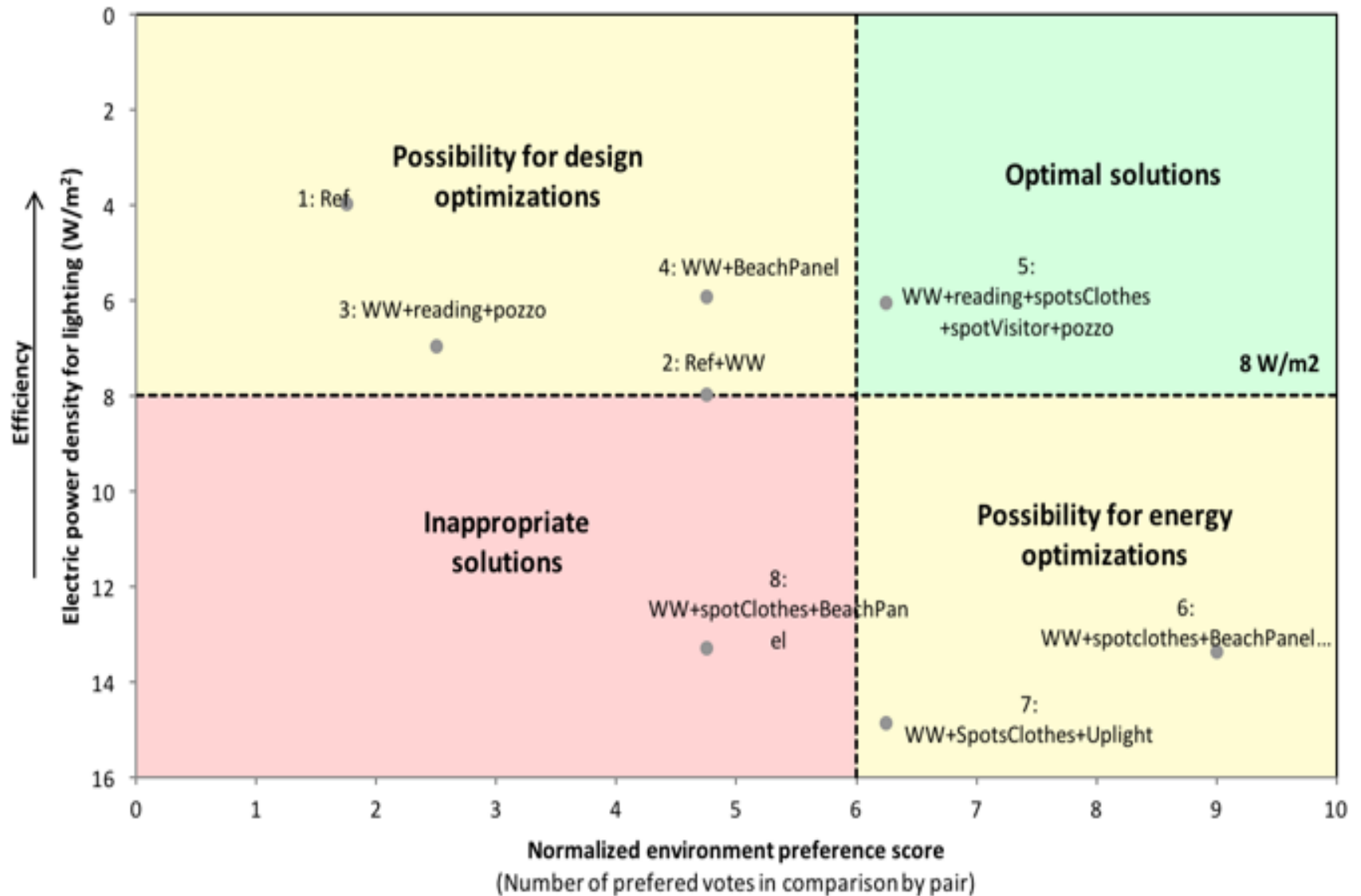
Preference of lighting visibility from a visitor's PoV

Obtained from comparison of 36 pairs judged by 14 assessors



Preference of lighting visibility from a patient's PoV

Obtained from comparison of 36 pairs judged by 14 assessors



Results (1) :

Added value of a task lamp above a work place, or pendants above a meeting room

Added value of thin wall washers, or lines created by cove lighting, or accentuation of architectural features, to increase the perception of space (make it more interesting, more spacious)

Role of illuminance of faces of occupants, suggesting that sufficient light is provided on face, and that contrast is obtained with a darker background

The importance of deliberate lighting was stressed, with light focussing on specific functions (reading, vision of people, circulation, etc.)

Results (2)

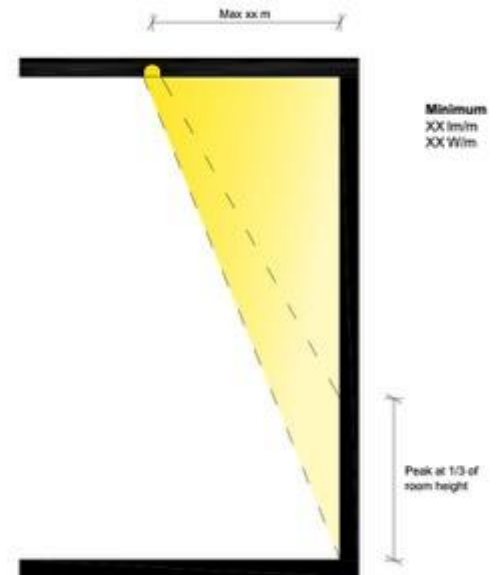
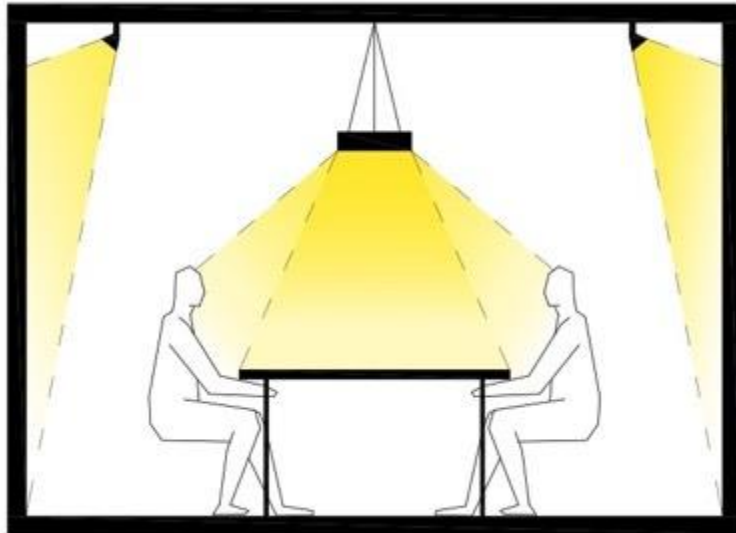
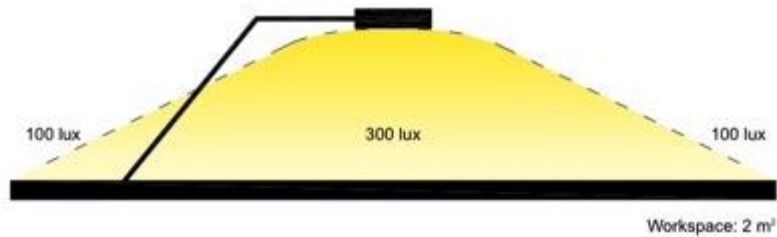
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Some examples of results: luminaires to design.





Ceiling integrated LEDs



Indoor luminaires for large volumes,
inspired by outdoor luminaires.



Specifications for AAU processes:

- Present luminous schemes (stimuli) to individuals or groups of observers, **rate lighting schemes with respect to a criterion ...**
- Imaging systems **appropriate** to the proposed test.
- **Portable**, to be easily used by groups of stakeholders..



Screen

Low Power video

High Power video

Head mounted
display



Conclusion

Solving problem **together**:

Client/manager/architect/engineer/Lighting professional

Collective exploration, collection validation.

Long term approach (costs, operation, etc.)

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